

Kaivan Munshi

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Education

Ph.D. Economics	Massachusetts Institute of Technology	1995
M.S., M.C.P.	University of California, Berkeley	1989
B.Tech.	Indian Institute of Technology, Bombay	1986

Honors and Awards

2019	Distinguished Alumnus Award, IIT Bombay
2016	Infosys Prize for the Social Sciences

Positions Held

2024	Frederick W. Beinecke Professor of Economics, Yale University
2021	Honorary Distinguished Fellow, Indira Gandhi Institute of Development Research
2019	Professor, Department of Economics, Yale University
2018	Associate Member, Toulouse School of Economics
2015-2019	Research Fellow, Centre for Economic Policy Research (CEPR)
2015	Research Fellow, Institute for the Study of Labor (IZA)
2015-2019	Research Fellow, Institute for Fiscal Studies (IFS)
2015-2017	Professorial Fellow, Magdalene College
2014	Research Associate, Harvard-Cambridge Joint Centre for History and Economics
2013-2019	Frank Ramsey Professor of Economics, University of Cambridge
2013	Research Fellow, Centre for Research and Analysis of Migration (CREAM)
2013	Research Associate, Population Research Institute, Pennsylvania State University
2013-2015	Visiting Senior Scholar, Department of Economics, Pennsylvania State University
2011	Associate, Theoretical Research in Development Economics (ThReD)
2010-2016	Co-editor, <i>Journal of Development Economics</i>
2008-2012	Permanent Member, NIH Social Sciences and Population Studies (SSPS) Study Section
2007-2012	Associate Editor, <i>American Economic Review</i>
2007-2008	Associate Editor, <i>Economic Development and Cultural Change</i>
2006-2007	Commissioning Panel, ESRC-DFID Joint Scheme for Poverty Reduction
2006-2013	Professor, Department of Economics, Brown University
2005	Senior Fellow, Bureau for Research in Economic Analysis of Development (BREAD)
2004-2010	Associate Editor, <i>Journal of Development Economics</i>
2003-2006	Associate Professor (with tenure), Department of Economics, Brown University
2003-2013	Faculty Associate, Population Studies and Training Center, Brown University
2003-2012	Associate Editor, <i>Review of Economics and Statistics</i>
2002-2013	Faculty Research Fellow, National Bureau of Economic Research (NBER)
2002-2005	Junior Fellow, Bureau for Research in Economic Analysis of Development (BREAD)
2002-2005	Member, Working Group on Formation and Decay of Economic Networks, Russell Sage Foundation
2002-2003	Visiting Assistant Professor, Department of Economics, Massachusetts Institute of Technology

1998-2003 Assistant Professor, Department of Economics, University of Pennsylvania
1998-2003 Research Associate, Population Studies Center, University of Pennsylvania
1995-1998 Assistant Professor, Department of Economics, Boston University

Refereed Publications

“Community origins of industrial entrepreneurship in colonial India.” 2022. *Journal of Development Economics* 159: 1-19, with Bishnupriya Gupta, Dilip Mookherjee and Mario Sanclémente.

“Social Networks and Migration.” 2020. *Annual Review of Economics* 12: 523-524.

“Caste in the Indian Economy.” 2019. *Journal of Economic Literature* 57(4): 781-834.

“Networks and Misallocation: Insurance, Migration, and the Rural-Urban Wage Gap.” 2016. *American Economic Review* 106(1): 46-98, with Mark Rosenzweig.

“Community Networks and the Process of Development.” 2014. *Journal of Economic Perspectives* 28(4): 49-76.

“Strength in Numbers: Networks as a Solution to Occupational Traps.” 2011. *Review of Economic Studies* 78(3):1069-1101.

“Women as Agents of Change: Female Income and Mobility in India.” 2011. *Journal of Development Economics* 94(1):1-17, with Nancy Luke.

“Matching in Informal Financial Institutions.” 2010. *Journal of the European Economic Association* 8(5):947-988, with Jan Eeckhout.

“Social Affiliation and the Demand for Health Services: Caste and Child Health in India.” 2007. *Journal of Development Economics* 83(2):256-279, with Nancy Luke.

“Traditional Institutions Meet the Modern World: Caste, Gender, and Schooling Choice in a Globalizing Economy.” 2006. *American Economic Review* 96(4):1225-1252, with Mark Rosenzweig.

“New Roles for Marriage in Urban Africa: Kinship Networks and the Labor Market in Kenya.” 2006. *Review of Economics and Statistics* 88(2):264-282, with Nancy Luke.

“Social Norms and the Fertility Transition.” 2006. *Journal of Development Economics* 80(1):1-38, with Jacques Myaux.

“How Efficiently is Capital Allocated? Evidence from the Knitted Garment Industry in Tirupur.” 2004. *Review of Economic Studies* 71(1):19-42, with Abhijit Banerjee.

“Social Learning in a Heterogeneous Population: Technology Diffusion in the Indian Green Revolution.” 2004. *Journal of Development Economics* 73(1): 185-215.

“Networks in the Modern Economy: Mexican Migrants in the U.S. Labor Market.” 2003. *Quarterly Journal of Economics* 118(2): 549-597.

“Inequality, Control Rights and Rent Seeking: Sugar Cooperatives in Maharashtra.” 2001. *Journal of Political Economy* 109(1):138-190, with Abhijit Banerjee, Dilip Mookherjee and Debraj Ray.

“Milk Supply Behavior in India: Data Integration, Estimation and Implications for Dairy

Development.” 1994. *Journal of Development Economics* 45(2):201-223, with Kirit Parikh.

“Urban Passenger Travel Demand Estimation: A Household Activity Approach.” 1993. *Transportation Research* 27A(6):423-432.

Handbook Chapters and Other Publications

“Caste Networks in the Modern Indian Economy.” 2016. In S. Mahendra Dev and P.G. Babu, eds. *Development in India: Micro and Macro Perspectives*. New Delhi: Springer.

“Community Networks and Migration.” 2015. In Jan Bramoullé, Andrea Galeotti, and Brian W. Rogers, eds. *Oxford Handbook on the Economics of Networks*. Oxford: Oxford University Press.

“Labor and Credit Networks in Developing Economies.” 2010. In Jess Benhabib, Alberto Bissin, and Matthew O. Jackson, eds. *Handbook of Social Economics*. New York: Elsevier.

“Social Learning and Development.” 2008. In Lawrence E. Blume and Steven N. Durlauf, eds. *New Palgrave Dictionary of Economics, 2nd Edition*. Palgrave Macmillan.

“Information Networks in Dynamic Agrarian Economies.” 2008. In T. Paul Schultz and John Strauss, eds. *Handbook of Development Economics*, Vol. 4. Oxford: Elsevier Science.

“Technology Diffusion.” 2007. In Kaushik Basu, ed. *Oxford Companion to Economics in India*. New Delhi: Oxford University Press.

“Network Decay in Traditional Economies.” 2007. In James Rauch, ed. *The Missing Links: Formation and Decay of Economic Networks*. New York: Russell Sage Foundation, with Mark Rosenzweig.

“Economic Development and the Decline of Rural and Urban Community-Based Networks.” 2005. *Economics of Transition*, 13(3):427-443, with Mark Rosenzweig.

“Non-Market Institutions.” 2005. In Abhijit Banerjee, Roland Benabou, and Dilip Mookherjee, eds. *What We Have Learned About Poverty*. Oxford: Oxford University Press.

“Marriage, Networks and Jobs in Third World Cities.” 2004. *Journal of the European Economic Association*, 2(2-3):437-446, with Nancy Luke and Mark Rosenzweig.

“The (Mis)allocation of Capital.” 2004. *Journal of the European Economic Association*, 1(2-3): 484-494, with Abhijit Banerjee and Esther Duflo.

Unpublished Manuscripts

“Social Status, Economic Development and Female Labor Force (Non) Participation,” with Swapnil Singh

“Community Networks, Entrepreneurship and the Process of Economic Development,” with Ruochen Dai, Dilip Mookherjee, and Xiaobo Zhang

“Economic Development, Undernutrition and Diabetes,” with Swapnil Singh, Nancy Luke, and Anu Oommen

“Herding with Heterogeneous Ability: An Application to Organ Transplantation,” with Stephanie De

Mel, Soenje Reiche, and Hamid Sabourian

“Wealth, Marriage, and Sex Selection,” with Girija Borker, Jan Eeckhout, Nancy Luke, Shantidani Minz, and Soumya Swaminathan

“Ethnic Politics, Group Size, and the Under-Supply of Local Public Goods,” with Mark Rosenzweig

“Inclusive Institutions and Long-run Misallocation,” with Oded Galor and Nicholas Wilson

“Black Networks After Emancipation: Evidence from Reconstruction and the Great Migration,” with Kenneth Chay

Invited Lectures

14th Australasian Public Choice Conference, Melbourne, Australia, 2023. *Networks, Entrepreneurship, and the Process of Economic Development* (Keynote Lecture)

17th Annual Conference on Growth and Development, ISI Delhi, 2022. *Economic Development, Undernutrition and Diabetes* (Plenary Lecture)

Second Biennial Conference on Development, IGIDR Mumbai, 2022. *Economic Development, Undernutrition and Diabetes* (Keynote Lecture)

Network Science in Management Conference, IIM Ahmedabad, 2022. *Network Expansion and Overhang: Entrepreneurship in China's Structural Transitions* (Keynote Lecture)

Business Identity and Networks (BINS) Conference, 2022. *Economic Development and Entrepreneurship: The Chinese Experience* (Keynote Lecture)

Baltic Economic Conference, Lithuania, 2022. *Economic Development and Entrepreneurship: The Chinese Experience* (Keynote Lecture)

Werner Sichel Lecture Series, Western Michigan State University, 2021. *Community Networks and Chinese Economic Development* (Public Lecture)

New Frontiers in Economic Development, University of Notre Dame, 2019. *Economic Development, the Nutrition Trap and Metabolic Disease* (Public Lecture)

Infosys Lectures, Indian Institute of Management, Bangalore, 2017, and Indian Institute of Technology, Bombay, 2018. *Missing Girls* (Public Lectures).

Thirteenth International Conference on Economic Growth and Development, Indian Statistical Institute, New Delhi. 2017. *Wealth, Marriage and Sex Selection* (Plenary Lecture).

Indu Bhat Memorial Lecture, Yale University. 2017. *Missing Girls* (Public Lecture).

China Center for Economic Research (CCER) Summer Institute, Yantai. 2017. *Community Networks and the Evolution of Private Enterprise in China* (Keynote Lecture).

Asian Development Research Institute (ADRI), Patna, Silver Jubilee Conference. 2016. *Caste in the Indian Economy* (Distinguished Lecture).

Second International Conference on New Structural Economics, Peking University. 2015. *The Community Origins of Industrial Entrepreneurship: Privatization and Growth in China* (Keynote)

Address).

Centre for Environmental Planning and Technology (CEPT) University. Ahmedabad. 2014. (Convocation Address).

Centre for Environmental Planning and Technology (CEPT) University. Ahmedabad. 2014. *Caste Economics* (FAAA Lecture Series).

International Growth Centre – India (Bihar) Summer Conference, Patna. 2013. *Networks and Misallocation*.

Migration: Global Development, New Frontiers Conference, University College London. 2013. *Networks, Migration, and Development*.

Indira Gandhi Institute of Development Research (IGIDR) Silver Jubilee Conference. Mumbai. 2012. *Caste Networks in the Modern Indian Economy*.

The Econometric Society North American Summer Meeting, Northwestern University, Evanston. 2012. *Development Economics* (Semi-plenary Session).

The Econometric Society North American Summer Meeting, Washington University, St. Louis. 2011. *Development Economics* (Semi-plenary Session).

Third International Conference on Migration and Development, Paris. 2010. *Networks and Mobility*. (Keynote Address).

Fifteenth Coalition Theory Network Workshop, Marseilles. 2010. *Historical Disadvantage and Network Formation: Slavery in the U.S. and Caste in India* (Keynote Address).

The Econometric Society Latin American Meeting, Mexico City. 2006. *Migration* (Paired Lecture).

External Grants

2017-2019 EDI grant, “Community Networks and Industrial Entrepreneurship in India and China,” with Bishnupriya Gupta, Dilip Mookherjee, and Xiaobo Zhang.

2015-2017 IGC grant, “Community Origins of Industrial Entrepreneurship: Theory and Historical Evidence from India,” with Bishnupriya Gupta and Dilip Mookherjee,

2010-2015 NIH R01 grant, “Using Community Participation to Improve the Health System in South India,” with Nancy Luke, Soumya Swaminathan, and Shantidani Minz,

2014-2015 NIH R01 grant (competitive supplement), “The Economics of Stigma: Community-Level Determinants and Consequences for Health” with Nancy Luke, Soumya Swaminathan, Beena Thomas, and Shantidani Minz,

2006-2010 NSF grant, “Social Networks and Mobility in Dynamic Economies”

2004-2008 NIH R01 grant, “Female Income and Family Welfare in South India,” with Nancy Luke

2003-2006 NSF grant, “Informal Networks and Economic Development,” with Mark Rosenzweig

2002-2004 Harry Frank Guggenheim Foundation grant, “Intra-household Income Differentials and Household Decisions and Outcomes in Kerala, India,” with Nancy Luke

1999-2002 NIH R01 grant, “Market Imperfections, Social Networks and Migration”

1997-1999 NIH R03 grant, “Social Effects and Changes in Reproductive Behavior”

Internal Grants

2018 Keynes Fund, University of Cambridge grant, “Herding in Organ Transplantation,” with Stephanie De Mel, Soenje Reiche, and Hamid Sabourian

2014 Isaac Newton Trust, University of Cambridge grant, “The Economics of Stigma: Community-Level Determinants and Consequences for Health.”

2013 Keynes Fund, University of Cambridge grant, “The Economic Consequences of Marriage-Market Inefficiency: Gender Inequality and Human Capital Accumulation in a Transition Economy,” with Jan Eeckhout, Nancy Luke, Susan Short, Hongwei Xu, Kuryan George, Paul Russell, Anuradha Rose, Anuradha Oommen, Shantidani Minz, Winsley Rose, and Binitha Thampi.

2011 Initiative on Race and Inequality, Brown University grant, “The Organization of Slavery and Its Long-term Consequences,” with Kenneth Chay

2008 Population Studies and Training Center (PSTC), Brown University grant, “The Organization of Slavery and Its Long-term Consequences,” with Kenneth Chay

2006 Population Studies and Training Center (PSTC), Brown University grant, “Behavioral Interventions for the Treatment of TB and HIV in India,” with Nancy Luke and Kenneth Mayer

2002 Mellon Foundation grant through the University of Pennsylvania, “Intra-household Income Differentials and Household Decisions and Outcomes in Kerala, India,” with Nancy Luke

2001 Mellon Foundation grant through the University of Pennsylvania, “Social Status and Education Decisions in Mumbai’s Maharashtrian Community,” with Mark Rosenzweig

2001 Center for AIDS Research (CFAR) grant at the University of Pennsylvania, “Marriage and Sexual Behavior: Health and AIDS Risk among the Luo of Kenya,” with Nancy Luke

2000 University Research Foundation grant at the University of Pennsylvania, “Marriage and Sexual Behavior: Health and AIDS Risk among the Luo of Kenya”

2000 Population and Aging Research Center (PARC) grant at the University of Pennsylvania, “Marriage and Sexual Behavior: Health and AIDS Risk among the Luo of Kenya,” with Nancy Luke

2000 Mellon Foundation grant through the University of Pennsylvania, “Marriage and Sexual Behavior: Health and AIDS Risk among the Luo of Kenya,” with Nancy Luke

1998 University Research Foundation grant at the University of Pennsylvania, “Market Imperfections, Social Networks and Migration”